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Washington, D. C. 20549
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FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended June 30, 1996 Commission file number 1-6682

HASBRO, INC.
(Name of Registrant)
Rhode Island
(State of Incorporation)

1027 Newport Avenue, Pawtucket, Rhode Island 02861
(Principal Executive Offices)

> (401) 431-8697

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } x \text { or No }
$$

The number of shares of Common Stock, par value $\$ .50$ per share, outstanding as of August 9, 1996 was 86,323,230.

HASBRO, INC. AND SUBSIDIARIES<br>Consolidated Balance Sheets<br>(Thousands of Dollars Except Share Data)<br>(Unaudited)

| Assets | $\begin{gathered} \text { Jun. } 30, \\ 1996 \end{gathered}$ |  | $\begin{gathered} \text { Jul. 2, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { Dec. } 31, \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 69,998 | 86,213 | 161, 030 |
| Accounts receivable, less allowance for doubtful accounts of \$51,200, |  |  |  |  |
| \$45,800 and \$48,800 |  | 683,906 | 654,216 | 791,111 |
| Inventories: |  |  |  |  |
| Finished products |  | 290,769 | 272,182 | 240,126 |
| Work in process |  | 26,619 | 29,987 | 22,093 |
| Raw materials |  | 80,711 | 61,873 | 53,401 |
| Total inventories |  | 398, 099 | 364, 042 | 315, 620 |
| Deferred income taxes |  | 83,115 | 81,173 | 85,849 |
| Prepaid expenses |  | 77,721 | 79,920 | 71,888 |
| Total current assets |  | 312, 839 | 1,265,564 | 1,425,498 |



HASBRO, INC. AND SUBSIDIARIES<br>Consolidated Balance Sheets, Continued<br>(Thousands of Dollars Except Share Data) (Unaudited)

| Liabilities and Shareholders' Equity | $\begin{gathered} \text { Jun. } 30, \\ 1996 \end{gathered}$ | Jul. 2, $1995$ | $\begin{gathered} \text { Dec. } 31, \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Current liabilities |  |  |  |
| Short-term borrowings | \$ 288,872 | 353, 051 | 119,987 |
| Trade payables | 106,444 | 115,321 | 198,328 |
| Accrued liabilities | 293,937 | 314,563 | 433,567 |
| Income taxes | 79,891 | 57,905 | 117,982 |
| Total current liabilities | 769,144 | 840,840 | 869,864 |
| Long-term debt, excluding current installments | 149,920 | 149,993 | 149,991 |
| Deferred liabilities | 72,066 | 66,292 | 70,921 |
| Total liabilities | 991,130 | 1,057,125 | 1,090,776 |
| Shareholders' equity |  |  |  |
| Preference stock of $\$ 2.50$ par value. Authorized 5,000,000 shares; none issued | - | - |  |
| Common stock of $\$ .50$ par value. <br> Authorized 300,000,000 shares; issued |  |  |  |
| 88,088,526, 88,086,040 and 88,086,108 | 44,044 | 44,043 | 44,043 |
| Additional paid-in capital | 305,915 | 279,933 | 279,288 |
| Retained earnings | 1,211,565 | 1,064,150 | 1,201,242 |
| Cumulative translation adjustments | 17,137 | 24,464 | 23,450 |
| Treasury stock, at cost; 1,251,853, 335,435 and 741,237 shares | $(42,277)$ | $(9,947)$ | $(22,411)$ |
| Total shareholders' equity | 1,536,384 | 1,402,643 | 1,525,612 |
| Total liabilities and shareholders' equity | \$2,527,514 | 2,459,768 | 2,616,388 |

See accompanying condensed notes to consolidated financial statements.

> HASBRO, INC. AND SUBSIDIARIES
> Consolidated Statements of Earnings
> (Thousands of Dollars Except Share Data) (Unaudited)

Net revenues

$$
\begin{array}{rr}
\$ 511,609 & 481,854 \\
234,184 & 214,085 \\
---------- & ---1 \\
277,425 & 267,769
\end{array}
$$

$$
9,725
$$

19, 806
18,968

$$
64,356 \quad 62,085
$$

$$
118,778
$$

$$
117,169
$$

$$
31,100
$$

$$
68,164
$$

$$
\begin{aligned}
& 124,909 \\
& ----- \\
& 265,443
\end{aligned}
$$

$$
119,005
$$

$$
290,079
$$

-     -         -             -                 -                     - 

$$
\begin{aligned}
& 525,305 \\
& --------2
\end{aligned}
$$

$$
(22,310
$$

53, 034

10,259
$(5,477)$
13,207

| 5,353 | 7,384 | 10,259 | 13,207 |
| :---: | :---: | :---: | :---: |
| $(2,514)$ | $(5,477)$ | $(5,477)$ | $(7,989)$ |
| $-\ldots .-\ldots$ | $-\ldots .$. |  |  |

2,839 1,907

$$
9,143 \quad(24,217)
$$

4,782

48, 252

$$
3,157 \quad(9,324)
$$

11,040
17,901
--------2

$$
\$ \quad 5,986 \quad(14,893)
$$

30,351
6,790

$$
======
$$



See accompanying condensed notes to consolidated financial statements.

# HASBRO, INC. AND SUBSIDIARIES <br> Consolidated Statements of Cash Flows 

Six Months Ended June 30, 1996 and July 2, 1995
(Thousands of Dollars)
(Unaudited)

|  | 1996 | 1995 |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Net earnings | \$ 30, 351 | 6,790 |
| Adjustments to reconcile net earnings to net cash utilized by operating activities: |  |  |
| Depreciation and amortization of plant and equipment | 45,843 | 40,415 |
| Other amortization | 19,806 | 18,968 |
| Deferred income taxes | 2,882 | $(3,521)$ |
| Change in operating assets and liabilities (other than cash and cash equivalents): |  |  |
| Decrease in accounts receivable | 101, 284 | 79,057 |
| Increase in inventories | $(83,079)$ | $(108,054)$ |
| Increase in prepaid expenses | $(6,145)$ | $(8,323)$ |
| Decrease in trade payables and accrued liabilities | $(266,450)$ | $(208,513)$ |
| Other | 3,553 | 12,016 |
| Net cash utilized by operating activities | (151, 955 ) | $(171,165)$ |

Cash flows from investing activities
Additions to property, plant and equipment

| $(40,943)$ | $(38,752)$ |
| :---: | :---: |
| $(21,300)$ | $(102,413)$ |
| $(8,310)$ | 2,215 |
| ----- | .---- |
| $(70,553)$ | $(138,950)$ |
| $--\ldots-\ldots$ | $-\ldots-\ldots$ |

Cash flows from financing activities
Proceeds from borrowings with original maturities of more than three months 96,026 185,000
Repayments of borrowings with original maturities of more than three months
$(30,990)$

Net proceeds of other short-term borrowings Purchase of common stock
Stock option transactions
Dividends paid

Net cash provided by financing activities

Effect of exchange rate changes on cash

Decrease in cash and cash equivalents
Cash and cash equivalents at beginning of year

Cash and cash equivalents at end of period

Supplemental information
Cash paid during the period for:

| Interest | $\$ 8,799$ | 10,279 |
| :--- | ---: | ---: |
| Income taxes | $\$ 48,790$ | 45,982 |

See accompanying condensed notes to consolidated financial statements.

HASBRO, INC. AND SUBSIDIARIES<br>Condensed Notes to Consolidated Financial Statements

(Thousands of Dollars)
(Unaudited)
(1) In the opinion of management and subject to year-end audit, the accompanying unaudited interim financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of June 30, 1996 and July 2, 1995, and the results of operations and cash flows for the periods then ended.

The six months ended June 30, 1996 consisted of 26 weeks while the six months ended July 2, 1995 consisted of 27 weeks.

The results of operations for the six months ended June 30, 1996, are not necessarily indicative of results to be expected for the full year.
(2) During the second quarter of 1995, the Company discontinued its efforts, begun in 1992, related to the development of a mass-market virtual reality game system. The impact of this decision on the quarter was a pretax charge of $\$ 31,100$. (See further discussion in Management's Discussion and Analysis of Financial Condition and Results of Operations.)
(3) Earnings per common share are based on the weighted average number of shares of common stock and dilutive common stock equivalents outstanding during each period. Common stock equivalents include stock options and warrants for the period prior to their exercise. Under the treasury stock method, the unexercised options and warrants are assumed to be exercised at the beginning of the period or at issuance, if later. The assumed proceeds are then used to purchase common stock at the average market price during the period.

For each of the reported periods the difference between primary and fully diluted earnings per share was not significant.

HASBRO, INC. AND SUBSIDIARIES
Management's Discussion and Analysis of Financial
Condition and Results of Operations
(Thousands of dollars)

NET REVENUES
Net revenues for the second quarter and six months of 1996 were $\$ 511,609$ and $\$ 1,050,294$, respectively, up from the $\$ 481,854$ and $\$ 1,008,357$ reported for the same periods of 1995. Continuing the first quarter 1996 trends, the increased volumes were primarily attributable to growth in boys' toys and games experienced within the United States. During the quarter, the Company's international operations reported increased local currency
revenues in most of the major markets, although these were insufficient to overcome the approximate $\$ 7,000$ adverse impact of the strengthened U.S. dollar and the decreased revenues in France and Germany.

COST OF SALES
The Company is receiving the anticipated benefits from reduced prices on certain raw material commodities, including plastics and paper. In spite of this, the 1996 gross profit margin, expressed as a percentage of net revenues, decreased in comparison to the 1995 levels; for the quarter to $54.2 \%$ from $55.6 \%$, and for the six months to $55.1 \%$ from $55.7 \%$. During the quarter, the Company had an increased amount of sales made at less than normal margins. Absent the impact of such second quarter sales in the major markets, the gross profit margins for the quarter and six months of 1996 were $57.3 \%$ and $56.5 \%$, respectively, up from $56.7 \%$ and $56.2 \%$ for the same periods of 1995.

## EXPENSES

Royalties, research and development expenses for both the second quarter and six months decreased when expressed as a percentage of net revenues although increasing in amount. The royalty component increased in both percentage and amount. In addition to reflecting the Company's revenue growth, the increases can also be attributed to the mix of products sold with more revenue being derived from items carrying higher royalty rates. Research and development was $\$ 35,391$ and $\$ 65,510$ for the quarter and six months of 1996, respectively, compared with $\$ 34,864$ and $\$ 67,428$ for the same periods of 1995.

HASBRO, INC. AND SUBSIDIARIES<br>Management's Discussion and Analysis of Financial Condition and Results of Operations

## (Thousands of dollars)

During the second quarter of 1995, the Company discontinued its efforts, begun in 1992, related to the development of a mass-market virtual reality game system. The impact of this decision on the second quarter of 1995 was a charge of $\$ 31,100$, the estimated costs associated with such action. Approximately half of the charge resulted from the expensing of software development costs related to both the operating system and games for the system. These costs were previously capitalized under the provisions of Statement of Financial Accounting Standards No. 86. The remaining amount represented provisions for discontinuation costs, including the termination of contractual agreements relating to the development of the system and games, the write-off of certain fixed assets and various other cancellation/termination costs. Substantially all of these costs have now been paid.

Advertising expense for both the quarter and six months decreased in amount and also when expressed as a percentage of net revenues. For the second quarter and six months of 1996 , the amounts were $\$ 66,171$ and $\$ 136,447$, respectively, compared with $\$ 68,164$ and $\$ 138,397$ in the same periods of 1995. Expressed as a percentage of net revenues, 1996 was $12.9 \%$ and $13.0 \%$ while 1995 was $14.1 \%$ and $13.7 \%$. The decreases in the current year reflect the lower proportion of the Company's revenues arising from the international marketing units, which generally have a higher advertising to sales ratio than the domestic groups, as well as the impact of sales made at less than normal margins, which products are generally not advertised.

The Company's selling distribution and administration expenses increased in amount during both the second quarter and six months of 1996, when compared with the same periods of 1995. When expressed as a percentage of net revenues, in the second quarter of 1996 it decreased from the 1995 level and for the six months, remained constant. The decrease in percentage reflects the Company's efforts to better leverage these costs.

NONOPERATING (INCOME) EXPENSE
Interest expense during the second quarter and six months of 1996 decreased from the comparable 1995 levels reflecting both lower interest rates and the Company's reduced borrowing requirements.

Other income, net, also declined during both the quarter and six months, again reflecting the lower interest rates being experienced. Also impacting the comparison of this category of expense during the quarter was the negative impact of foreign currency transactions.

## (Thousands of dollars)

INCOME TAXES
Income tax expense as a percentage of pretax earnings for the six months of 1996 and 1995 was $37.1 \%$ and $38.5 \%$, respectively. The decrease in the effective rate in 1996 reflects changes in the Company's operations as well as the impact of certain strategies implemented during 1996. The lower rate for the second quarter results from the adjustment to the new effective tax rate.

OTHER INFORMATION
During the past several years the Company has experienced a shift in its revenue pattern wherein the second half of the year has grown in significance to its overall business and within that half the fourth quarter has become more prominent. The Company expects that this trend will continue. This concentration increases the risk of (a) underproduction of popular items, (b) overproduction of less popular items and (c) failure to achieve tight and compressed shipping schedules. The business of the Company is characterized by customer order patterns which vary from year to year largely because of differences in the degree of consumer acceptance of a product line, product availability, marketing strategies and inventory levels of retailers and differences in overall economic conditions. Also, more retailers are using quick response inventory management practices which results in fewer orders being placed in advance and more orders, when placed, for immediate delivery. As a result, comparisons of unshipped orders on any date in a given year with those at the same date in a prior year are not necessarily indicative of sales for the entire year. In addition, it is a general industry practice that orders are subject to amendment or cancellation by customers prior to shipment. At the end of its fiscal July (July 28, 1996 and July 30, 1995) the Company's unshipped orders were approximately $\$ 890,000$ and $\$ 930,000$, respectively.

## LIQUIDITY AND CAPITAL RESOURCES

Because of the seasonality of the Company's business coupled with certain customer incentives, mainly in the form of extended payment terms, the interim cash flow statements are not representative of those which may be expected for the full year. As a result of these extended payment terms, the majority of the Company's cash collections occur late in the fourth quarter and early in the first quarter of the subsequent year. While a large portion of these receivables are of a quality which would allow their sale, alleviating the need for much of its interim financing, the Company believes it to be more cost effective to use its available funds and shortterm borrowings to finance them. As receivables are collected late in the fourth quarter and through the first quarter of the subsequent year, cash flow from operations becomes positive and is used to repay a significant portion of the short-term borrowings.

HASBRO, INC. AND SUBSIDIARIES<br>Management's Discussion and Analysis of Financial Condition and Results of Operations

> (Thousands of dollars)

As a result, management believes that on an interim basis, rather than discussing its cash flows, a better understanding of its liquidity and capital resources can be obtained through a discussion of the various balance sheet categories. Also, as several of the major categories, including cash and cash equivalents, accounts receivable, inventories and short-term borrowings, fluctuate significantly from quarter to quarter, again due to the seasonality of its business and the extended payment terms offered, management believes that a comparison to the comparable period in the prior year is generally more meaningful than a comparison to the prior year-end.

Receivables were approximately $\$ 30,000$ greater than at the same time in 1995, largely reflecting the Company's increased revenues in 1996. When expressed as days sales outstanding, current year receivables are the same as those of a year ago, which is an improvement from the first quarter when
days sales outstanding were almost $10 \%$ greater than 1995. The growth in inventories which has been evident during the past year moderated somewhat during the second quarter. The approximate $\$ 34,000$ increase from the prior year reflects the Company's planned actions necessary to have available product to provide faster and more complete shipment of customer orders. Other assets, as a group, increased from their level of a year ago, primarily resulting from the Company's acquisitions of product rights and licenses during the most recent twelve months, partially offset by twelve additional months of amortization expense.

The Company attempts to keep its cash and cash equivalents at the lowest level possible whenever it has short-term borrowings, although at times the cash available and the borrowing requirement may be in different countries and currencies which may make it impractical to substitute one for the other. The Company's net borrowings (short-term borrowings less cash and cash equivalents), at $\$ 218,874$ were approximately $\$ 48,000$, or $18 \%$ less than last year, again reflecting funds generated from operations within the most recent twelve months available to reduce such borrowings. This decrease occurred even after the repurchase of approximately 1,300,000 shares of the Company's common stock during the past twelve months. At June 30, 1996, the Company had committed unsecured lines of credit totaling approximately $\$ 440,000$ available to it. It also had available uncommitted lines approximating $\$ 900,000$. The Company believes that these amounts are adequate for its needs. Of these available lines, approximately $\$ 315,000$ was in use at June 30, 1996.

HASBRO, INC. AND SUBSIDIARIES
Management's Discussion and Analysis of Financial
Condition and Results of Operations

## (Thousands of dollars)

## RECENT EVENT

On July 30, 1996, the Company announced two steps taken to provide strategic direction as it moves to become more brands driven and globally focused. First, the establishment of an Office of the Chairman and second, plans for a new Global Brands Board and a Global Operations Board. To this point, the Company has been structured as a multi-national company, with the focus on developing product and programs for individual countries and regions. The new focus will allow the development of brands globally, while still recognizing regional differences. The new Global Brands Board will provide greater coordination of key brands from a world-wide perspective while the Global Operations Board will develop a blueprint for the global coordination of production and sourcing requirements.

In addition to Chairman and Chief Executive Officer, Alan G. Hassenfeld, the Office of the Chairman will consist of: Alfred J. Verrecchia, Executive Vice President and President of Global Operations, who will also chair the Global Operations Board; George Ditomassi, Executive Vice President and President Global Innovation; Harold P. Gordon, Vice Chairman; John T. O'Neill, Executive Vice President and Chief Financial Officer, and Norman Walker, Executive Vice President and President International, who will also chair the Global Brands Board. Another member of the Office of the Chairman is Adam Klein, who has been elected Executive Vice President of Corporate Strategy. Mr Klein comes to the Company after eighteen years of strategy consulting, including time with the Boston Consulting Group and teaching at Harvard Business School. Also to become a member of the Office of the Chairman will be the President of Global Marketing, a new position for which an executive search is in progress.

## PART II. Other Information

Item 1. Legal Proceedings.
None.
Item 2. Changes in Securities.
None
Item 3. Defaults Upon Senior Securities.
None.

At the Company's Annual Meeting of Shareholders held on May 15, 1996, the Company's Shareholders reelected the following persons to the Board of Directors of the Company: Sylvia K. Hassenfeld (72,124,405 votes for, $3,349,819$ votes withheld); Norma T. Pace ( $72,122,434$ votes for, $3,351,790$ votes withheld); E. John Rosenwald, Jr. (71,416,036 votes for, 4, 058,188 votes withheld; and Alfred J. Verrecchia (72,152,743 votes for, 3,321,481 votes withheld). There were no votes against any nominee and no broker nonvotes.

In addition, the Company's Shareholders ratified the selection of KPMG Peat Marwick LLP as the independent public accountants for the Company for the 1996 fiscal year by a vote of 75,286,949 for, 41,025 against, 146,250 abstentions and no broker nonvotes.

Item 5. Other Information
None.

Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits.

| 11.1 | Computation of Earnings Per Common Share - Six Months <br> Ended June 30, 1996 and July 2, 1995. |
| :--- | :--- |
| 11.2 | Computation of Earnings Per Common Share - Quarter <br> Ended June 30, 1996 and July 2, 1995. |
| 12 | Computation of Ratio of Earnings to Fixed Charges - <br> Six Months and Quarter Ended June 30, 1996. |
| 27 | Article 5 Financial Data Schedule - Second Quarter 1996 |

(b) Reports on Form 8-K

A Current Report on Form 8-K, dated July 18, 1996, was filed by the Company and included the Press Release dated July 18, 1996, announcing the Company's results for the current quarter. Consolidated Statements of Earnings (without notes) for the quarters and six months ended June 30, 1996 and July 2, 1995 and Consolidated Condensed Balance Sheets (without notes) as of said dates were also filed.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HASBRO, INC.
(Registrant)

Date: August 14, 1996

By: /s/ John T. O'Neill
John T. O'Neill
Executive Vice President and Chief Financial Officer (Duly Authorized Officer and Principal Financial Officer)

| 11.1 | Computation of Earnings Per Common Share - <br> Six Months Ended June 30, 1996 and July 2, 1995 |
| :--- | :--- |
| 11.2 | Computation of Earnings Per Common Share - <br> Quarter Ended June 30, 1996 and July 2, 1995 |
| 12 | Computation of Ratio of Earnings to Fixed <br> Charges - Six Months and Quarter Ended June 30, 1996 |
| 27 | Article 5 Financial Data Schedule - Second Quarter 1996 |

HASBRO, INC. AND SUBSIDIARIES
Computation of Earnings Per Common Share Six Months Ended June 30, 1996 and July 2, 1995
(Thousands of Dollars and Shares Except Per Share Data)

|  | 1996 |  | 1995 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Primary | Fully Diluted | Primary | Fully Diluted |
| Net earnings | \$ 30, 351 | 30,351 | 6,790 | 6,790 |
| Interest and amortization on 6\% convertible notes, net of taxes | - | - | - | - |
| Net earnings applicable to common shares | \$ 30, 351 | 30,351 | 6,790 | 6,790 |
| Weighted average number of shares outstanding:(b) |  |  |  |  |
| Outstanding at beginning of period | 87,345 | 87,345 | 87,528 | 87,528 |
| Actual exercise of stock options and warrants | 155 | 155 | 122 | 122 |
| Assumed exercise of stock options and warrants | 1,086 | 1,086 | 619 | 726 |
| Actual conversion of $6 \%$ convertible notes | 1 | 1 | - | - |
| Assumed conversion of $6 \%$ convertible notes (a) | - | - | - | - |
| Purchase of common stock | (340) | (340) | (6) | (6) |
| Total | 88,247 | 88,247 | 88,263 | 88,370 |
| Per common share: |  |  |  |  |
| Net earnings | \$ . 34 | . 34 | . 08 | . 08 |

(a) The effect of these notes is antidilutive and as such is not included.
(b) Computation to arrive at the average number is a weighted average computation.

HASBRO, INC. AND SUBSIDIARIES
Computation of Earnings Per Common Share Quarter Ended June 30, 1996 and July 2, 1995
(Thousands of Dollars and Shares Except Per Share Data)

|  | 1996 |  |  | 1995 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | imary | $\begin{gathered} \text { Fully } \\ \text { Diluted } \end{gathered}$ | Primary | $\begin{gathered} \text { Fully } \\ \text { Diluted } \end{gathered}$ |
| Net earnings (loss) | \$ | 5,986 | 5,986 | $(14,893)$ | $(14,893)$ |
| Interest and amortization on 6\% convertible notes, net of taxes (a) |  |  | - | - | - |
| Net earnings (loss) applicable to common shares | \$ | 5,986 | 5,986 | $(14,893)$ | $(14,893)$ |
| Weighted average number of shares outstanding:(b) |  |  |  |  |  |
| Outstanding at beginning of period |  | 87,068 | 87,068 | 87,635 | 87,635 |
| Actual exercise of stock options and warrants |  | 76 | 76 | 84 | 84 |
| Assumed exercise of stock options and warrants |  | 1,313 | 1,313 | - | - |
| Actual conversion of $6 \%$ convertible notes |  | 1 | 1 | - | - |
| Assumed conversion of 6\% convertible notes (a) |  | - | - | - | - |
| Purchase of common stock |  | (71) | (71) | - | - |
| Total |  | 88,387 | 88,387 | 87,719 | 87,719 |
| Per common share: |  |  |  |  |  |
| Net earnings (loss) | \$ | . 07 | . 07 | (.17) | (.17) |

(a) The effect of these notes is antidilutive and as such is not included.
(b) Computation to arrive at the average number is a weighted average computation.

## HASBRO, INC. AND SUBSIDIARIES

Computation of Ratio of Earnings to Fixed Charges
Six Months and Quarter Ended June 30, 1996
(Thousands of Dollars)

|  | Six <br> Months | Quarter |
| :---: | :---: | :---: |
| Earnings available for fixed charges: |  |  |
| Net earnings | \$ 30, 351 | 5,986 |
| Add: |  |  |
| Fixed charges | 17,949 | 9,328 |
| Income taxes | 17,901 | 3,157 |
| Total | \$ 66, 201 | 18,471 |
| Fixed Charges: |  |  |
| Interest on long-term debt | \$ 4, 632 | 2,315 |
| Other interest charges | 5,627 | 3, 038 |
| Amortization of debt expense | 170 | 85 |
| Rental expense representative |  |  |
| of interest factor | 7,520 | 3,890 |
| Total | \$ 17, 949 | 9,328 |
| Ratio of earnings to fixed charges | 3.69 | 1.98 |

```
6-MOS
    DEC-29-1996
        JUN-30-1996
            69998
                0
            735106
                    51200
                    398099
        1312839
                552020
            246248
            2527514
    769144
                                    149920
        0
                                    0
                                    44044
2527514
            1492340
                                    1050294
            1 0 5 0 2 9 4
                                    4 7 1 9 5 5
            4 7 1 9 5 5
        275031
        3118
        10259
        4 8 2 5 2
            1 7 9 0 1
        3 0 3 5 1
            0
            0
                    0
            30351
                    . }3
                        0
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