

## Safe Harbor




 difference include, but are not limited to:
our ability to design, develop, produce, manufacture, source and ship products on a timely, cost-effective and profitable basis;
-rapidly changing consumer interests in the types of products and entertainment we offer;
the challenge of developing and offering products and storytelling experiences that are sought after by children, families and audiences given increasing technology and entertainment offerings available;
-our ability to develop and distribute engaging storytelling across media to drive brand awareness;
-our dependence on third party relationships, including with third party manufacturers, licensors of brands, studios, content producers and entertainment distribution channels;
 and independent distributors and content producers;
our ability to successfully evolve and transform our business and capabilities to address a changing global consumer landscape and retail environment, including changing inventory policies and practices of our customers:
-our ability to develop new and expanded areas of our business, such as through eOne, Wizards of the Coast, and our other entertainment and digital gaming initiatives;

 quotas, shipping delays of difficulties, border adjustment taxes or other protectionist measures, and other challenges in the territories in which we operate;
 costs of our products;
our ability to successfully implement actions to lessen the impact of potential and enacted tariffs imposed on our products, including any changes to our supply chain, inventory management, sales policies or pricing of our products;
 retailer inventories and spending, including lower spending on purchases of our products,
 the succe, such as the coronavirus, the occurence of which could create work slowdowns, delays or shortages in production or shipment of products, increases in costs or delays in revenue initiatives;
-fluctuations in our business due to seasonality
the concentration of our customers, potentially increasing the negative impact to our business of difficulties experienced by any of our customers or changes in their purchasing or selling patterns, the bankruptcy or other lack of success of one or more of our significant retailers, our licensees or other business partners;
 products to reduce reliance on sources of supply in China;
-risks related to sourcing of products from countries outside of China, such as India and Vietnam, where the Covid-19 pandemic has negatively impacted our vendors and the ability to transport products to our markets;
-our ability to attract and retain talented employees;
-our ability to realize the benefits of cost-savings and efficiency and/or revenue enhancing initiatives, including initiatives to integrate eOne into our business;
-our ability to protect our assets and intellectual property, including as a result of infringement, theft, misappropriation, cyber-attacks or other acts compromising the integrity of our assets or intellectual property
-risks relating to the impairment and/or write-offs of products and films and television programs we acquire and produce;
-risks relating to investments, acquisitions and dispositions;
-the risk of product recalls or product liability suits and costs associated with product safety regulations;
-changes in tax laws or regulations, or the interpretation and application of such laws and regulations, which may cause us to alter tax reserves or make other changes which would significantly impact our reported financial results; -the impact of litigation or arbitration decisions or settlement actions; and
-other risks and uncertainties as may be detailed from time to time in our public announcements and SEC filings.
The statements contained herein are based on our current beliefs and expectations. We undertake no obligation to make any revisions to the forward-looking statements contained in this presentation or to update them to reflect events or circumstances occurring after the date of this presentation.

## Supplemental Financial Data

## Use of Non-GAAP Financial Measures

The financial tables accompanying this presentation include non-GAAP financial measures as defined under SEC rules, specifically Adjusted operating profit, Adjusted net earnings and Adjusted earnings per diluted share, which exclude, where applicable, the 2021 impact of loss on assets held for sale and related transaction costs, income tax expense associated with the U.K. Finance Act 2021, purchased intangible amortization and stock compensation expense associated with acquisitionrelated grants, and for 2020, the impact of the eOne acquisition-related costs, purchased intangible amortization and restructuring charges. Also included in the financial tables are the non-GAAP financial measures of EBITDA, and Adjusted EBITDA. EBITDA represents net earnings attributable to Hasbro, Inc. excluding interest expense, income taxes, depreciation and amortization. Adjusted EBITDA also excludes the impact of the charges/gains noted above, as well as non-cash stock compensation. As required by SEC rules, we have provided reconciliations on the attached schedules of these measures to the most directly comparable GAAP measure. Management believes that Adjusted net earnings, Adjusted earnings per diluted share and Adjusted operating profit provides investors with an understanding of the underlying performance of our business absent unusual events. Management believes that EBITDA and Adjusted EBITDA are appropriate measures for evaluating the operating performance of our business because they reflect the resources available for strategic opportunities including, among others, to invest in the business, strengthen the balance sheet and make strategic acquisitions. These non-GAAP measures should be considered in addition to, not as a substitute for, or superior to, net earnings or other measures of financial performance prepared in accordance with GAAP as more fully discussed in our consolidated financial statements and filings with the SEC. As used herein, "GAAP" refers to accounting principles generally accepted in the United States of America.

## Hasbro Brand Blueprint



## Creating the World's Best Play \& Entertainment Experiences

## Supercharging the Blueprint

Creating immersive experiences that drive higher value \& capture the economics of Hasbro owned brands

Consumer Products: A cash-generating business that we expect to grow in line with or ahead of the industry. Wizards of the Coast \& Digital Gaming: Highly profitable business growing through player expansion, new games and new IP. Tracking ahead of plan to double the size of Wizards by 2023.
Entertainment: Through strategic investment to create profitable TV and film, we use storytelling to elevate existing brands and launch new brands.

## Performing at a High Level Delivering Excellence in Q2

- Q2 2021 Growth in Consumer Products, Wizards of the Coast \& Digital Gaming and Entertainment segments.
- Growth across the Brand Portfolio: Franchise Brands, Partner Brands, Hasbro Gaming, Emerging Brands and TV/Film/Entertainment
- Q2 2021 As Reported Operating Profit increased to \$76.6M, or 5.8\% of revenues; Adjusted Operating Profit* Increased to $\$ 211.6 \mathrm{M}$, or $16.0 \%$ of revenues, a 1060-basis point expansion.


## Strong Financial Position

Q2 2021 Net Revenues: \$1.32B
Net Loss: (\$22.9M)
Adjusted Net Earnings: \$145.4M*

EBITDA: \$159.5M
Adjusted EBITDA: \$289.6M*
Paid \$94.1M in Dividends
Repaid $\$ 250 \mathrm{M}$ in debt in the quarter \& \$100M in early Q3
\$1.23B in cash at quarter end
\$577.1M YTD Operating Cash Flow
*The As Adjusted figures are non-GAAP financial measures. A reconciliation of non-GAAP financial measures can be found on slides 28-30.


## Net Revenues

## \$1.32B

## Operating Profit

## As Reported $\$ 76.6 \mathrm{M}$ As Adjusted* \$211.6M

## Net (Loss) Earnings

As Reported \$(22.9M)
As Adjusted* ..... \$145.4M
(Loss) Earnings Per Share:
As Reported $\$ \mathbf{( 0 . 1 7 )}$ per diluted share
As Adjusted* \$1.05 ..... per diluted share


## Second Quarter Net Revenue \& Operating Profit Performance

## NET REVENUES



Consumer Products segment $+33 \%$; Wizards of the Coast \& Digital Gaming segment more than doubled; Entertainment segment $+47 \%$
Total Hasbro revenues up 9\% versus pro forma Q2 2019
Revenues include an $\$ 35 \mathrm{M}$ positive impact from Foreign Exchange; Net Revenues increased 50\% absent FX


OPERATING PROFIT


Operating Profit Margin Q2 2021:
As Reported 5.8\%; As Adjusted 16.0\%

- As Adjusted operating profit improved 1,060 basis point versus Q2 2020
*The As Adjusted figures are non-GAAP financial measures. A reconciliation of non-GAAP financial measures can be found on slides 26-28.


## Six Months Net Revenue \& Operating Profit Performance

NET REVENUES


Consumer Products segment $+23 \%$; Wizards of the Coast \& Digital Gaming segment $+63 \%$; Entertainment segment $-7 \%$
Total Hasbro revenues up 1\% versus pro forma YTD 2019
Revenues include an $\$ 53 \mathrm{M}$ positive impact from Foreign Exchange; Net Revenues increased 21\% absent FX


OPERATING PROFIT (LOSS)


Operating Profit Margin YTD 2021:
As Reported 9.2\%; As Adjusted 15.8\%

- As Adjusted operating profit improved 570 basis point versus YTD 2020
*The As Adjusted figures are non-GAAP financial measures. A reconciliation of non-GAAP financial measures can be found on slide 26-28


## Second Quarter and Six Months Brand Portfolio Performance

| (\$Million, unaudited) | $\begin{gathered} \text { Q2 } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2020 \end{gathered}$ | \% Change | $\begin{aligned} & \text { YTD } \\ & 2021 \end{aligned}$ | $\begin{aligned} & \text { YTD } \\ & 2020 \end{aligned}$ | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Franchise Brands | \$650 | \$377 | +72\% | \$1,141 | \$773 | +48\% |
| Partner Brands | \$212 | \$138 | +53\% | \$400 | \$321 | +25\% |
| Hasbro Gaming ${ }^{1}$ | \$147 | \$137 | +7\% | \$283 | \$277 | +2\% |
| Emerging Brands | \$117 | \$76 | +54\% | \$222 | \$170 | +30\% |
| TV/Film/Entertainment | \$197 | \$132 | +48\% | \$391 | \$425 | -8\% |
| Total | \$1,322 | \$860 | +54\% | \$2,437 | \$1,966 | +24\% |

## Q2 2021

FRANCHISE BRANDS
Up including, MAGIC: THE GATHERING, NERF, TRANSFORMERS, PLAYDOH, BABY ALIVE and MY LITTLE PONY.

PARTNER BRANDS
Growth in the quarter led by Hasbro products for Marvel, Lucasfilm's Star Wars, Disney Princess and Beyblade.

## HASBRO GAMING

Growth in gaming brands DUNGEONS \& DRAGONS, DUELMASTERS and new brand, FOOSKETBALL.

## EMERGING BRANDS

Growth in PJ MASKS, PEPPA PIG, GI JOE and FURREAL FRIENDS.

## Total Gaming

## Consumer Products Segment



- Revenue growth across Hasbro brands and product portfolio, including Franchise Brands, Partner Brands and Emerging Brands
- Revenues include a positive \$19M impact from foreign exchange; Absent FX impact revenues were up 29\%.
- Revenue growth across all geographic regions and Licensing.
- Global POS declined mid-single digits due to strong Q2 2020 performance in games; Global Toy POS up in the quarter
- Operating Profit growth driven by
higher revenues which more than offset higher royalty and advertising expenses; Operating Profit Margin up 1,130 basis points YOY



## Consumer Products Segment

- Revenue growth across Hasbro brands and product portfolio, including Franchise Brands, Partner Brands and Emerging Brands
- Revenues include a positive $\$ 28 \mathrm{M}$ impact from foreign exchange; Consumer Products segment up $20 \%$ absent $F X$.
- Revenue growth across all geographic regions and Licensing
- Global POS flat YTD; Global Toy POS up high single digits, offset by strong Game performance YTD 2020.

OPERATING PROFIT (LOSS)

\$50


- Operating Profit growth driven by higher revenues which more than offset higher royalty, advertising and freight expenses; Operating Profit Margin up 870 basis points YOY
*The As Adjusted figures are non-GAAP financial measures. A reconciliation of non-GAAP financial measures can be found on slide 26-28.



# Consumer Products Segment Net Revenues by Geography 



## Wizards of the Coast \& Digital Gaming Segment

NET REVENUES


OPERATING PROFIT


- Revenue growth in MAGIC:THE GATHERING and DUNGEONS \& DRAGONS
- Strong performance led by record setting Strixhaven and Modern Horizons 2 set releases and the successful mobile launch of Magic: The Gathering Arena
- Revenues include a positive $\$ 7 \mathrm{M}$ impact from Foreign Exchange
- Higher revenues drove Operating Profit increase partially offset by higher development, depreciation and advertising expenses in support of digital gaming initiatives
- Operating Profit Margin 47.5\%, up 780 basis points YOY


## Wizards of the Coast \& Digital Gaming Segment

NET REVENUES

OPERATING PROFIT


- Revenue growth in MAGIC:THE GATHERING and DUNGEONS \& DRAGONS; Licensed Digital Games up YTD
- Strong performance led by record-setting Strixhaven and Modern Horizons 2 sets releases
- Revenues include a positive \$12M impact from Foreign Exchange
- Higher revenues drove increased Operating Profit, partially offset by higher development, depreciation, advertising and administrative expenses in support of digital gaming initiatives
- Operating Profit Margin 46.7\%, up 390 basis points YOY


## Entertainment Segment

## NET REVENUES



- Entertainment segment revenues growth in TV \& Film, Family Brands and Music; led by scripted, unscripted and animated TV

- Revenues include a positive $\$ 9 \mathrm{M} \mathrm{impact} \mathrm{from}$ Foreign Exchange

OPERATING PROFIT (LOSS)


- Adjusted Operating Profit improvement from higher revenues, partially offset by higher program cost amortization, administration and royalty expenses; Adjusted Operating Profit Margin 4.4\%, down 150 basis points YOY


## Entertainment Segment



Entertainment segment revenues improving as production and content deliveries resume.

- Fewer film deliveries and releases in the current year
- Timing of scripted TV deliveries weighted to 2 H 2021
- Segment growth planned for full year 2021


Revenues include a positive \$14M impact from Foreign Exchange


Adjusted Operating Profit decreased due to lower revenues and higher amortization and royalties, partially offset by lower advertising \& promotional spending due to less theatrical activity in the period; Adjusted Operating Profit Margin down 280 basis points YOY non-GAAP financial measures can be found on slide 26-28.


## Second Quarter and Six Months 2021 Net Earnings



## Key Cash Flow \& Balance Sheet Data

SIX MONTHS ENDED

| \$ Millions, unaudited | JUNE 27, 2021 | JUNE 28, 2020 | NOTES |
| :---: | :---: | :---: | :---: |
| Cash | \$1,228 | \$1,038 | Strong cash position; Received \$397M from eOne Music business sale in early Q3 2021 |
| Long-term Debt | \$4,389 | \$4,803 | Repaid \$250M in debt in Q2 2021 and \$100M in early Q3 2021; Retired \$650M in debt in 2021 so far |
| Depreciation | \$68 | \$57 | Full-year Depreciation target is $\sim \$ 160 \mathrm{M}$ |
| Amortization of Intangibles | \$63 | \$72 | Reflects eOne acquisition purchased intangibles |
| Program Spend, net | \$308 | \$220 | Full-year content spend target of \$675-\$750M |
| Capital Expenditures | \$63 | \$64 | Full-year 2021 target of \$165-175M |
| Dividends Paid | \$188 | \$186 | \$0.68 per share quarterly dividend paid in May 2021; Next dividend payable August 16, 2021 |
| Operating Cash Flow | \$577 | \$258 | Generating strong cash flow |
| Accounts Receivable | \$866 | \$911 | DSO 60 days, down 37 days YOY; Improved collections, earlier sales phasing and increased revenues in areas of the business with shorter terms |
| Inventory | \$500 | \$564 | Down 11\% YOY; Down 14\% YOY absent FX Lower inventory positions in most regions |
| Goodwill | \$3,420 | \$3,666 | Sale of eOne Music |

Our commitment to CSR reflects our desire to help build a safer, more sustainable and inclusive company and world for all.

Product \& Content Safety

## Environmental <br> Responsibility

Human Rights \& Ethical Sourcing



## OUR PURPOSE

Making the World a Better Place for All Children, Fans and Families

Supplemental Financial Information

## Condensed Consolidated Balance Sheets

| June 27, 2021 |  | June 28, 2020 |  |
| :---: | :---: | :---: | :---: |
| \$ | 1,228.2 | \$ | 1,038.0 |
|  | 865.9 |  | 911.3 |
|  | 499.6 |  | 564.2 |
|  | 543.2 |  | 672.2 |
|  | 479.5 |  | - |
|  | 3,616.4 |  | 3,185.7 |
|  | 466.2 |  | 482.2 |
|  | 3,420.8 |  | 3,666.0 |
|  | 1,248.3 |  | 1,559.1 |
|  | 1,350.5 |  | 1,329.1 |
| \$ | 10,102.2 | \$ | 10,222.1 |

LIABILITIES, NONCONTROLLING INTERESTS AND SHAREHOLDERS' EQUITY
Short-Term Borrowings

| $\$$ | 0.8 |  | $\$$ | 6.4 |
| ---: | ---: | ---: | ---: | ---: |
|  | 189.6 |  | 378.6 |  |
|  | $1,778.9$ |  | $1,596.6$ |  |
|  | 76.3 |  | - |  |
|  | $2,045.6$ |  | $1,981.6$ |  |
|  | $4,388.7$ |  | $4,802.5$ |  |
|  | 753.0 |  | 771.7 |  |
|  | $7,187.3$ |  | $7,555.8$ |  |
|  | 24.5 |  | 24.1 |  |
|  | $2,890.4$ |  | $2,642.2$ |  |
|  | $10,102.2$ |  | $\$$ | $10,222.1$ |

## Condensed Statements of Operations <br> (Millions of Dollars and Shares Except Per Share Data)

Net Revenues
Costs and Expenses:

## Cost of Sales

Program Cost Amortization
Royalties
Product Development

## Advertising

Amortization of Intangibles
Selling, Distribution and Administration
Loss on Assets Held for Sale
Acquisition and Related Costs
Operating Profit (Loss)
Interest Expense
Other Income, Net
Earnings (Loss) before Income Taxes
Income Tax Expense (Benefit)
Net (Loss) Earnings
Net Earnings Attributable to Noncontrolling Interests Net (Loss) Earnings Attributable to Hasbro, Inc.

## Per Common Share

Net (Loss) Earnings
Basic
Diluted

Weighted Average Number of Shares
Basic


| Six Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| June 27,$2021$ |  | \% Net Revenues | June 28, 2020 |  | \% Net Revenues |
| \$ | 2,437.0 | 100.0\% | \$ | 1,965.9 | 100.0\% |
|  | 634.9 | 26.1\% |  | 515.9 | 26.2\% |
|  | 208.2 | 8.5\% |  | 182.8 | 9.3\% |
|  | 220.4 | 9.0\% |  | 210.2 | 10.7\% |
|  | 149.0 | 6.1\% |  | 112.2 | 5.7\% |
|  | 193.3 | 7.9\% |  | 174.0 | 8.9\% |
|  | 62.6 | 2.6\% |  | 71.5 | 3.6\% |
|  | 642.9 | 26.4\% |  | 560.3 | 28.5\% |
|  | 101.8 | 4.2\% |  | - | 0.0\% |
|  | - | 0.0\% |  | 160.1 | 8.1\% |
|  | 223.9 | 9.2\% |  | (21.1) | -1.1\% |
|  | 94.0 | 3.9\% |  | 104.3 | 5.3\% |
|  | (40.7) | -1.7\% |  | (9.7) | -0.5\% |
|  | 170.6 | 7.0\% |  | (115.7) | -5.9\% |
|  | 75.0 | 3.1\% |  | (14.9) | -0.8\% |
|  | 95.6 | 3.9\% |  | (100.8) | -5.1\% |
|  | 2.3 | 0.1\% |  | 2.8 | 0.1\% |
| \$ | 93.3 | 3.8\% | \$ | (103.6) | -5.3\% |


| June 27,$2021$ |  | \% Net Revenues | June 28, 2020 |  | \% Net <br> Revenues |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,322.2 | 100.0\% | \$ | 860.3 | 100.0\% |
|  | 345.0 | 26.1\% |  | 253.2 | 29.4\% |
|  | 110.7 | 8.4\% |  | 50.6 | 5.9\% |
|  | 111.5 | 8.4\% |  | 97.4 | 11.3\% |
|  | 87.2 | 6.6\% |  | 58.4 | 6.8\% |
|  | 105.4 | 8.0\% |  | 72.3 | 8.4\% |
|  | 29.7 | 2.2\% |  | 34.7 | 4.0\% |
|  | 354.3 | 26.8\% |  | 281.2 | 32.7\% |
|  | 101.8 | 7.7\% |  | - | 0.0\% |
|  | - | 0.0\% |  | 10.3 | 1.2\% |
|  | 76.6 | 5.8\% |  | 2.2 | 0.3\% |
|  | 46.1 | 3.5\% |  | 49.6 | 5.8\% |
|  | (10.6) | -0.8\% |  | (3.7) | -0.4\% |
|  | 41.1 | 3.1\% |  | (43.7) | -5.1\% |
|  | 63.0 | 4.8\% |  | (10.8) | -1.3\% |
|  | (21.9) | -1.7\% |  | (32.9) | -3.8\% |
|  | 1.0 | 0.1\% |  | 1.0 | 0.1\% |
| \$ | (22.9) | -1.7\% | \$ | (33.9) | -3.9\% |


| $\$$ | $(0.17)$ |
| :---: | :---: |
| $\$$ | $(0.17)$ |


| $\$$ | $(0.25)$ |
| :---: | :---: |
| $\$$ | $(0.25)$ |
|  |  |


| $\$$ | 0.68 |
| :---: | :---: |
| $\$$ | 0.68 |
|  |  |


| $\$$ | $(0.75)$ |
| :---: | :---: |
| $\$$ | $(0.75)$ |
|  |  |

## $\xlongequal{3.80}$

| 137.8 |
| ---: |
| 137.8 |

$\begin{array}{r}137.2 \\ \hline \hline 137.2 \\ \hline\end{array}$

| 137.8 |
| ---: |
| 138.2 |

Htasbro

## Condensed Consolidated Cash Flows

(Millions of Dollars)

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 27, 2021 |  | June 28, 2020 |  |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net Earnings (Loss) | \$ | 95.6 | \$ | (100.8) |
| Other Non-Cash Adjustments |  | 521.2 |  | 366.9 |
| Changes in Operating Assets and Liabilities |  | (39.7) |  | (7.8) |
| Net Cash Provided by Operating Activities |  | 577.1 |  | 258.3 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to Property, Plant and Equipment |  | (63.1) |  | (64.0) |
| Acquisition, Net of Cash Acquired |  | - |  | $(4,403.9)$ |
| Other |  | (3.2) |  | 13.1 |
| Net Cash Utilized by Investing Activities |  | (66.3) |  | $(4,454.8)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Proceeds from Long-Term Debt |  | 114.7 |  | 1,023.5 |
| Repayments of Long-Term Debt |  | (635.0) |  | (98.2) |
| Net Repayments of Short-Term Borrowings |  | (6.3) |  | (4.5) |
| Stock-Based Compensation Transactions |  | 9.4 |  | 1.8 |
| Dividends Paid |  | (187.5) |  | (186.2) |
| Payments Related to Tax Withholding for Share-Based Compensation |  | (9.5) |  | (5.7) |
| Redemption of Equity Instruments |  | - |  | (47.4) |
| Other |  | (4.2) |  | (4.8) |
| Net Cash (Utilized) Provided by Financing Activities |  | (718.4) |  | 678.5 |
| Effect of Exchange Rate Changes on Cash |  | 4.3 |  | (24.4) |
| Net Decrease in Cash Balances Classified as Held for Sale |  | (18.2) |  | - |
| Net Decrease in Cash and Cash Equivalents |  | (221.5) |  | $(3,542.4)$ |
| Cash and Cash Equivalents at Beginning of Year |  | 1,449.7 |  | 4,580.4 |
| Cash and Cash Equivalents at End of Quarter | \$ | 1,228.2 | \$ | 1,038.0 |

## SEGMENT OPERATING RESULTS-AS REPORTED and AS ADJUSTED-Q2 2021

(Millions of Dollars) (Unaudited)
Effective in the first quarter of 2021, the Company reorganized its reportable segments to Consumer Products, Wizards of the Coast and Digital Gaming, Entertainment, and Corporate and Other. For comparability, segment results for the second quarter 2020 are presented to align with the new reportable segments.

Quarter Ended

| ${ }^{(1)}$ Net Revenues by Brand Portfolio | June 27, 2021 | June 28, 2020 | \% Change |
| :---: | :---: | :---: | :---: |
| Franchise Brands | 649.9 | 376.9 | 72\% |
| Partner Brands | 212.0 | 138.3 | 53\% |
| Hasbro Gaming ${ }^{(i)}$ | 147.1 | 137.0 | 7\% |
| Emerging Brands | 117.0 | 75.9 | 54\% |
| TV/Film/Entertainment | 196.2 | 132.2 | 48\% |
| Total | \$ 1,322.2 | \$ 860.3 |  |
| Hasbro's total gaming category, including all gaming revenue, most notably MAGIC: THE GATHERING and MONOPOLY, which are reported in the Franchise Brands portfolio, totaled $\$ 519.4$ for the quarter ended June 27, 2021, up $63 \%$ from revenues of $\$ 319.0$ for the quarter ended June 28, 2020. |  |  |  |
|  | Quarter Ended |  |  |
| ${ }^{(2)}$ Consumer Products Segment Net Revenues by Major Geographic Region <br> June 27, 2021 June 28, 2020 \% Change |  |  |  |
| North America | 391.4 | 283.0 | 38\% |
| Europe | 176.5 | 141.9 | 24\% |
| Asia Pacific | 68.4 | 60.7 | 13\% |
| Latin America | 52.9 | 33.9 | 56\% |
| Total | \$ 689.2 | \$ 519.5 |  |
|  | Quarter Ended |  |  |
| ${ }^{(3)}$ Entertainment Segment Net Revenues by |  |  |  |
| Category | June 27, 2021 | June 28, 2020 | \% Change |
| Film and TV | 164.3 | 108.9 | 51\% |
| Family Brands | 26.1 | 18.8 | 39\% |
| Music and Other | 36.3 | 26.4 | 38\% |
| Total | \$ 226.7 | \$ 154.1 |  |

Hasbro's total gaming category, including all gaming revenue, most notably MAGIC: THE GATHERING and MONOPOLY, which are reported in
the Franchise Brands portfolio, totaled $\$ 519.4$ for the quarter ended June 27, 2021, up $63 \%$ from revenues of $\$ 319.0$ for the quarter ended June

ntertainment. External Net Revenues ${ }^{\text {(3) }}$
perting (Loss) Proft
Operating Margin
EBITDA
Corporate and Other:
Operating (Loss) Profit
EBTIDA

| Quarter Ended June 27, 2021 |  |  |  |  |  | Quarter Ended June 28, 2020 |  |  |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As Reported |  |  | nents | Adjusted |  | As Reported |  | Adjustments |  | Adjusted |  |  |
| \$ | 1,322.2 | \$ | - | \$ | 1,322.2 | \$ | 860.3 | \$ | - | \$ | 860.3 | 54\% |
|  | $\begin{aligned} & 76.6 \\ & 5.8 \% \end{aligned}$ |  | $\begin{aligned} & 135.0 \\ & 10.2 \% \end{aligned}$ |  | $\begin{aligned} & 211.6 \\ & 16.0 \% \end{aligned}$ |  | $\begin{gathered} 2.2 \\ 0.3 \% \end{gathered}$ |  | $\begin{aligned} & 44.4 \\ & 5.2 \% \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 46.6 \\ & 5.4 \% \end{aligned}$ | >100\% |
|  | 159.5 |  | 130.1 |  | 289.6 |  | 73.5 |  | 37.3 |  | 110.8 | >100\% |
| \$ | 689.2 | \$ | - | \$ | 689.2 | \$ | 519.5 | \$ | - | \$ | 519.5 | 33\% |
|  | 17.8 |  | - |  | 17.8 |  | (45.3) |  | - |  | (45.3) | >100\% |
|  | 2.6\% |  | - |  | 2.6\% |  | -8.7\% |  | - |  | -8.7\% |  |
|  | 46.6 |  | 8.1 |  | 54.7 |  | (11.9) |  | 9.1 |  | (2.8) | >100\% |
|  | 406.3 |  | - |  | 406.3 |  | 186.7 |  | - |  | 186.7 | >100\% |
|  | 192.9 |  | - |  | 192.9 |  | 74.1 |  | - |  | 74.1 | >100\% |
|  | 47.5\% |  | - |  | 47.5\% |  | 39.7\% |  | - |  | 39.7\% |  |
|  | 206.9 |  | 3.1 |  | 210.0 |  | 76.6 |  | 2.3 |  | 78.9 | >100\% |
|  | 226.7 |  | - |  | 226.7 |  | 154.1 |  | - |  | 154.1 | 47\% |
|  | (113.7) |  | 123.6 |  | 9.9 |  | (13.5) |  | 22.6 |  | 9.1 | 9\% |
|  | -50.2\% |  | 54.5\% |  | 4.4\% |  | -8.8\% |  | 14.7\% |  | 5.9\% |  |
|  | (87.2) |  | 106.7 |  | 19.5 |  | 9.4 |  | 1.4 |  | 10.8 | 81\% |
|  | (20.4) |  | 11.4 |  | (9.0) |  | (13.1) |  | 21.8 |  | 8.7 | >-100\% |
|  | (6.8) |  | 12.2 |  | 5.4 |  | (0.6) |  | 24.5 |  | 23.9 | >-100\% |

## SEGMENT OPERATING RESULTS-AS REPORTED and AS ADJUSTED-Six Months 2021

(Millions of Dollars) (Unaudited)
Effective in the first quarter of 2021, the Company reorganized its reportable segments to Consumer Products, Wizards of the Coast and Digital Gaming, Entertainment, and Corporate and Other. For comparability, segment results for the six months ended June 28, 2020 are presented to align with the new reportable segments.


Six Months Ended


RECONCILIATION OF NON-GAAP FINANCIAL MEASURES Reconciliation of Adjusted Operating Profit
(Unaudited) (Millions of Dollars)

|  | Quarter Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 27, 2021 |  | June 28, 2020 |  | June 27, 2021 |  | June 28, 2020 |  |
| Operating Profit (Loss) | \$ | 76.6 | \$ | 2.2 | \$ | 223.9 | \$ | (21.1) |
| Consumer Products |  | 17.8 |  | (45.3) |  | 50.1 |  | (55.0) |
| Wizards of the Coast and Digital Gaming |  | 192.9 |  | 74.1 |  | 302.9 |  | 169.9 |
| Entertainment |  | (113.7) |  | (13.5) |  | (96.7) |  | (77.8) |
| Corporate and Other |  | (20.4) |  | (13.1) |  | (32.4) |  | (58.2) |
| Non-GAAP Adjustments ${ }^{(1)}$ | \$ | 135.0 | \$ | 44.4 | \$ | 161.8 | \$ | 219.2 |
| Entertainment |  | 123.6 |  | 22.6 |  | 148.5 |  | 146.2 |
| Corporate and Other |  | 11.4 |  | 21.8 |  | 13.3 |  | 73.0 |
| Adjusted Operating Profit (Loss) | \$ | 211.6 | \$ | 46.6 | \$ | 385.7 | \$ | 198.1 |
| Consumer Products |  | 17.8 |  | (45.3) |  | 50.1 |  | (55.0) |
| Wizards of the Coast and Digital Gaming |  | 192.9 |  | 74.1 |  | 302.9 |  | 169.9 |
| Entertainment |  | 9.9 |  | 9.1 |  | 51.8 |  | 68.4 |
| Corporate and Other |  | (9.0) |  | 8.7 |  | (19.1) |  | 14.8 |
| ${ }^{(1)}$ The Company's non-GAAP adjustments include the following: |  |  |  |  |  |  |  |  |
| Acquisition-related costs ${ }^{(1)}$ | \$ | 1.9 | \$ | 10.3 | \$ | 3.8 | \$ | 160.1 |
| Acquired intangible amortization ${ }^{(\text {(i) }}$ |  | 21.8 |  | 22.6 |  | 46.7 |  | 47.6 |
| Loss on assets held for sale and related costs ${ }^{\text {(ii) }}$ |  | 111.3 |  | - |  | 111.3 |  | - |
| Severance ${ }^{\text {(iv) }}$ |  | - |  | 11.5 |  | - |  | 11.5 |
| Total | \$ | 135.0 | \$ | 44.4 | \$ | 161.8 | \$ | 219.2 |

 after-tax) and $\$ 160.1$ ( $\$ 136.0$ after-tax) in the quarter and six months ended June 28, 2020, respectively, comprised of the following:
 Selling, Distribution and Administration.


 Costs.
The Company incurred incremental intangible amortization costs related to the intangible assets acquired in the eOne acquisition.

 (included within Loss on Assets Held for Sale) and transaction costs of $\$ 9.5$ (included within Selling, Distribution and Administration). The after-tax combined charge is $\$ 109.1$.
(iv) In the quarter ended June 28, 2020, the Company incurred $\$ 11.5$ of severance charges, associated with cost-savings initiatives within the Company's commercial and Film and TV businesses

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(Unaudited) (Millions of Dollars)

## Reconciliation of EBITDA and Adjusted EBITDA

## Net (Loss) Earnings Attributable to Hasbro, Inc.

Interest Expense
Income Tax Expense (Benefit)
Net Earnings Attributable to Noncontrolling Interests
Depreciation
Amortization of Intangibles
EBITDA
Non-GAAP Adjustments and Stock Compensation ${ }^{(1)}$ Adjusted EBITDA

| Quarter Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 27, 2021 |  | June 28, 2020 |  | June 27, 2021 |  | June 28, 2020 |  |
| \$ | (22.9) | \$ | (33.9) | \$ | 93.3 | \$ | (103.6) |
|  | 46.1 |  | 49.6 |  | 94.0 |  | 104.3 |
|  | 63.0 |  | (10.8) |  | 75.0 |  | (14.9) |
|  | 1.0 |  | 1.0 |  | 2.3 |  | 2.8 |
|  | 42.6 |  | 32.9 |  | 67.6 |  | 56.7 |
|  | 29.7 |  | 34.7 |  | 62.6 |  | 71.5 |
| \$ | 159.5 | \$ | 73.5 | \$ | 394.8 | \$ | 116.8 |
|  | 130.1 |  | 37.3 |  | 146.8 |  | 197.9 |
| \$ | 289.6 | \$ | 110.8 | \$ | 541.6 | \$ | 314.7 |

Consumer Products:
Operating Profit (Loss)
Other Income (Expense)
Depreciation
Amortization of Intangibles
EITDA
Non-GAAP Adjustments and Stock Compensation
Adjusted EBITDA

Wizards of the Coast and Digital Gaming:
Operating Profit
Other Income (Expense)
Depreciation
EBITDA
Non-GAAP Adjustments and Stock Compensation
Adjusted EBITDA

${ }^{()}$The Company's non-GAAP adjustments and stock compensation are comprised of the following: Stock compensation
Acquisition-related costs
Loss on assets held for sale and related costs Severance

Total

## 號

Wizards of the Coast and Digital Gaming
Entertainment
orporate and Other
Total Adjusted EBITDA

| $\$$ | 18.8 |  | $\$$ | 15.5 |
| :---: | :---: | :---: | :---: | :---: |
|  | - |  | 10.3 |  |
|  | 111.3 |  | - |  |
|  | - |  | 11.5 |  |
|  |  |  | $\mathbf{1 3 0 . 1}$ |  |
|  |  |  |  |  |


| Quarter Ended |  |
| :---: | :---: |
| $\begin{gathered} \text { June 27, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June 28, } \\ \hline \end{gathered}$ |
| \$ 17.8 | \$ (45.3) |
| 1.5 | 1.2 |
| 19.5 | 20.8 |
| 7.8 | 11.4 |
| 46.6 | (11.9) |
| 8.1 | 9.1 |
| 54.7 | (2.8) |
| Quarter Ended |  |
| June 27, 2021 | June 28, 2020 |
| 192.9 | 74.1 |
| (0.6) | 0.3 |
| 14.6 | 2.2 |
| 206.9 | 76.6 |
| 3.1 | 2.3 |
| \$ 210.0 | \$ 78.9 |


| Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| June 27, 2021 |  | $\begin{aligned} & \text { June 28, } \\ & 2020 \end{aligned}$ |  |
| \$ | (113.7) | \$ | (13.5) |
|  | 2.3 |  | (2.6) |
|  | 2.2 |  | 2.4 |
|  | 22.0 |  | 23.1 |
|  | (87.2) |  | 9.4 |
|  | 106.7 |  | 1.4 |
| \$ | 19.5 | \$ | 10.8 |



RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(Unaudited) (Millions of Dollars and Shares, Except Per Share Data)

## Reconciliation of Net Earnings and Earnings per Share


${ }^{(1)}$ In the second quarter of 2021, the Company recorded income tax expense of $\$ 39.4$ as a result of the revaluation of the Company's UK deferred taxes in accordance with Finance Act 2021 enacted by the United Kingdom on June 10, 2021. Effective April 1, 2023, the new law increases the corporate income tax rate to $25 \%$ from $19 \%$.

## Segment Performance Historical

| (Millions of Dollars) | FY 2020 As Reported | FY 2020 As Adjusted | PRO FORMA |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | FY 2019 As Reported | FY 2019 As Adjusted |
| Consumer Products |  |  |  |  |
| Net Revenues | \$3,649.6 | \$3,649.6 | \$4,005.9 | \$4,005.9 |
| Operating Profit | 308.1 | 308.1 | 361.3 | 361.3 |
| EBITDA | 443.3 | 480.3 | 545.0 | 586.9 |
| Wizards of the Coast \& Digital Gaming |  |  |  |  |
| Net Revenues | \$906.7 | \$906.7 | \$761.2 | \$761.2 |
| Operating Profit | 420.4 | 420.4 | 294.7 | 294.7 |
| EBITDA | 434.9 | 444.3 | 304.9 | 312.5 |
| Entertainment |  |  |  |  |
| Net Revenues | \$909.1 | \$909.1 | \$1,168.9 | \$1,168.9 |
| Operating (Loss) Profit | (141.1) | 90.1 | (20.8) | 122.2 |
| EBITDA | (47.0) | 92.4 | 79.2 | 147.9 |

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(Unaudited) (Millions of Dollars)

## Reconciliation of Adjusted Operating Profit

For comparability, the quarters and year ended December 29, 2019 includes the pro forma results for the eOne acquisition. Pro Forma reconciliations are provided in the 2020 quarterly Earnings Release tables.


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RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
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(Unaudited) (Millions of Dollars)

## Reconciliation of EBITDA and Adjusted EBITDA

For comparability, the quarters and year ended December 29, 2019 includes the pro forma results for the eOne acquisition. Pro Forma reconciliations are provided in the 2020 quarterly Earnings Release tables.

Net Earnings (Loss) Attributable to Hasbro, Inc.
Interest Expense
Income Tax Expense (Benefit)
Net Earrings (Loss) Attributable to Noncontrolling Interests
Net Earnings (Loss) Attributat
Depreciation
Amortization
EBITDA
of intangibles
EBITDA
Non-GAAP Adjustment
Adjusted EBITDA
(1) Non-GAAP Adjustments and Stock Compensation:
Acquisition and Related Costs

Acquisition and Related Costs
Severance
Severance
Pro Forma eOne Adjustments Pension Settlement
Stock Compensation
Stock
Total
Adjusted EBITDA by Segment:
Consumer Products
Wizards \& Digital Gaming
Entertainment
Corporate and
Adjusted EBITDA
$\frac{\text { Consumer Products }}{\text { Onerating Proft (Loss) }}$
Operating Profit (Loss)
Other Income (Expense)
Depreciation
Amorization of Intangibles
Non-GAAP Adjustments
Adjusted EBITDA
$\frac{\text { Wizards \& Digital Gaming }}{\text { Operating Profit }}$
Operating Profit
Other Income (Expense)
Depreciation
Amortization of Intangibles

EBITDA
Non-GAAP Adjustmen
Adjusted EBITDA
Entertainment
Operating Proft (Loss)
Other income (Expense)
Depreciation
Amortization o
Amortization of Intangibles
EBITDA
Non-GAP Adjustment
Adjusted EBITDA
ents and Stock Compensation
e)
ustments




| \$ | $\begin{aligned} & 95.8 \$ \\ & (1.0) \\ & 2.3 \end{aligned}$ | $\begin{aligned} & 74.1 \$ \\ & 0.3 \\ & 2.2 \end{aligned}$ | $\begin{gathered} 141.6 \mathrm{~s} \\ 5.7 \\ 2.3 \end{gathered}$ | $\begin{array}{r} 108.9 \\ 0.4 \\ 2.3 \end{array}$ | $\begin{array}{ll} \$ & 420.4 \\ & 5.4 \\ & 9.1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 97.1 | 76.6 | 149.6 | 111.6 | 434.9 |
|  | 1.9 | 2.3 | 2.6 | 2.6 | 9.4 |
| s | 99.0 \$ | 78.9 \$ | 152.2 \$ | 114.2 \$ | \$ 444.3 |




 |  |  | 135.9 | $(9.1)$ | 55.4 |
| :---: | :---: | :---: | :---: | :---: |
|  | 32.6 | $(19.9)$ | 9.9 | $54.3)$ |
|  | 239.5 | $\$$ | 214.0 | $\$$ |

| \$ | (14.4) |  | 5.1 | s | 2281 | s | 1425 |  | 3613 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5.2 |  | 41.0 |  | 2.6 |  | (11.7) |  | 37.1 |
|  | 15.1 |  | 23.5 |  | 29.6 |  | 25.5 |  | 93.7 |
|  | 13.3 |  | 13.2 |  | 13.2 |  | 13.2 |  | 52.9 |
|  | 19.2 |  | 82.8 |  | 273.5 |  | 169.5 |  | 545.0 |
|  | 10.5 |  | 10.5 |  | 10.5 |  | 10.4 |  | 41.9 |
| s | 29.7 | \$ | 93.3 | \$ | 284.0 | \$ | 179.9 | \$ | 586.9 |
| \$ | 37.1 | \$ | 145.7 | \$ | 65.2 | \$ | 46.7 | \$ | 294.7 |
|  |  |  |  |  |  |  | 0.8 |  | 0.8 |
|  | 2.3 |  | 2.1 |  | 2.6 |  | 2.4 |  | 9.4 |
|  | 39.4 |  | 147.8 |  | 67.8 |  | 49.9 |  | 304.9 |
|  | 1.9 |  | 1.9 |  | 1.9 |  | 1.9 |  | 7.6 |
| s | 41.3 | \$ | 149.7 | \$ | 69.7 | \$ | 51.8 | \$ | 312.5 |
| \$ | 94.8 | \$ | (55.3) | \$ | 19.1 | \$ | (79.4) |  | (20.8) |
|  | (5.3) |  | (1.6) |  | (3.7) |  | 0.7 |  | (9.9) |
|  | 2.6 |  | 1.9 |  | 3.4 |  | 2.5 |  | 10.4 |
|  | 24.9 |  | 24.9 |  | 24.9 |  | 24.8 |  | 99.5 |
|  | 117.0 |  | (30.1) |  | 43.7 |  | (51.4) |  | 79.2 |
|  | 18.9 |  | 21.0 |  | 11.7 |  | 17.1 |  | 68.7 |
| \$ | 135.9 | s | (9.1) |  | 55.4 | \$ | (34.3) |  | 147.9 |

